



Buenaventura's Group Leader Partnership Program

Thank you for your interest in Buenaventura's Group Leader Partnership Program. This program is for professionals/individuals (known as **Group Leaders**) who would like to host retreats, seminars, workshops, symposiums, classes, and community/organizational groups at Buenaventura with a minimum of 10 pax and a maximum of 20 pax as an extension to their paid professional services (Yoga instructors, School teachers, artists/photographers, adventure sport guides, tour operators, etc). For more info on Buenaventura, please visit: www.buenaventuracr.com

Buenaventura offers an opportunity for Group Leaders to take an amazing trip, teach their profession and host a group in pure serenity, and make it a Win-Win income generating business opportunity as well!

Group Leader Income Opportunities:

1. Group Leader Services/Classes:

Depending on your profession, level of experience, and type of service you provide, you can determine how much you charge each student/individual for your time/classes/services.

As an example, a Yoga Instructor could charge \$30.00 p/person for 2 Classes per day. This is a suggested amount to charge each student (~\$15 per person per class), however you are welcome to charge less or more depending on your level of service, experience and notoriety.

2. Tico Guide Travel Trip Planning Commission:

A 15% commission is paid to the Group Leader from Tico Guide Travel for the travel planning fee that is added to the retreat package cost for each individual attending your retreat. Commission per person is \$22.50 USD / Signing up 10 Pax = \$225 / 15 pax = \$337 / 20 pax = \$450

3. Buenaventura Lodging Commission:

A 10% commission is paid to the Group Leader from Buenaventura for the lodging that is added to the retreat package cost for each individual attending your retreat. Commissions can range from \$50-\$100 USD per night / Signing up 10 Pax @ 6 Nights = \$300 / 15 Pax @ 6 Nights = \$450 / 20 Pax @ 6 Nights = \$600

TOTAL INCOME POTENTIAL (Based on Group Leader Charging \$30 per student per day)

Group Leader Classes/Services/Commissions				
	Total Nights			
Group Size	4 Nights	7 Nights*	10 Nights	14 Nights
10 Pax	\$ 1,625.00	\$ 2,675.00	\$ 3,725.00	\$ 5,125.00
15 Pax*	\$ 2,437.50	\$ 4,012.50	\$ 5,587.50	\$ 7,867.50
20 Pax	\$ 3,250.00	\$ 5,350.00	\$ 7,450.00	\$ 10,250.00

* If Group Leader signs up 15 pax with minimum of 7 nights, Buenaventura will pay a \$600 bonus in commissions that the Group Leader can use towards their international plane ticket (difference of the plane ticket must be paid by the Group Leader). Or if Group Leader is already in-country (Costa Rica), the \$600 commission can be applied to the Group Leader's income/bottom line.

Group Leaders who recruit a minimum of 10 people and a maximum of 20 people for their retreats at Buenaventura receives the following at no charge (FREE!):

*** Private Room and Board at Buenaventura (Value of \$150.00 per night)**

Includes: Your own Private Room (or Cabin) at Buenaventura and 3 Organic Home-Grown and Home-Cooked Meals per day, Fresh Tropical Fruit Juices, Café, Tea, and Rainforest Snacks.

*** Two Eco-Activities/Tours at Buenaventura (Value of \$25.00 per tour/activity)**

Includes two guided tours we offer with every group retreat:

- Buenaventura & Tres Semillas Guided Orientation Tour
- Toucan Rock Waterfalls Guided Hiking Tour (with Do-it-Yourself Avatar Mud bath)

*** Buenaventura Eco-Adventure Park Access Pass (Value of \$25.00)**

Includes: Puente Alma Bridge Toll and Unlimited Day-Use Access into the 160-acre Buenaventura Eco-Adventure Park and Private Wildlife Refuge Reserve with nature trails, waterfalls, swimming holes, sweeping vast views from the “El Mirador” campgrounds, and old-growth 100 foot+ trees in the rainforest.

*** Trip Planning Services with Tico Guide Travel (Value of \$150.00)**

Includes: In Person or over the phone consultation meeting with Group Leader to determine and reserve retreat dates, discuss and plan travel logistics for Group (Transportation, Food, and Additional Destinations/Tours), Q&A's, etc.

*** Ground Transfers to/from San Jose Airport to Buenaventura (Value of ~\$150.00)**

Includes: All ground transfers from San Jose Airport to Buenaventura, including Shuttles and 4x4 taxis. Group Leader must travel in the same vehicles with the group.

Buenaventura Group Retreat Packages

These are examples of the published rates for 4 – 14 Night Retreat Packages. This is based on the Group Leader charging \$30.00 per day per student for their services.

5 Day/4 Night Package:

\$910 USD per person (Double Occupancy)

6 Day/5 Night Package:

\$1,030 USD per person (Double Occupancy)

7 Day/6-Night Package:

\$1,150 USD per person (Double Occupancy)

8 Day/7-Night Package:

\$1,270 USD per person (Double Occupancy)

9 Day/8-Night Package:

\$1,375 USD per person (Double Occupancy)

10 Day/9-Night Package:

\$1,510 USD per person (Double Occupancy)

11 Day/10-Night Package:

\$1,630 USD per person (Double Occupancy)

12 Day/11-Night Package:

\$1,750 USD per person (Double Occupancy)

13 Day/12-Night Package:

\$1,870 USD per person (Double Occupancy)

14 Day/13-Night Package:

\$1,990 USD per person (Double Occupancy)

15 Day/14-Night Package:

\$2,110 USD per person (Double Occupancy)

All Retreat Packages include:

- * Lodging in Buenaventura's river-front Pueblo Nuevo Eco-Village (several options available)
- * Round-Trip Ground Transfers to/from Buenaventura from San Jose Airport (in Coaster Buses & 4x4 taxis with drivers)
- * 3 Organic Home-Grown and Home-Cooked Costa Rican country-style Meals served Family Buffet Style
- * Two lunch meals during transfer days (to and from Buenaventura)
- * Fresh Tropical Fruit Juices, Café, Tea, and Rainforest Fruit & Nut Snacks
- * Two Guided Eco-Activities with Buenaventura Guide (Orientation & Farm Tour of Buenaventura/Tres Semillas and Toucan Rock Waterfalls/Swimming Pools Rainforest Hiking Tour)
- * 2 Daily Classes provided by Group Leader (i.e. Yoga Teacher) (based on \$30 per day per person)
- * Entrance Pass to Buenaventura's 160 acre Eco-Adventure Park & Wildlife Rainforest Reserve
- * Large Deck/Platform available to do Yoga, Meditation, Lounging, etc.
- * Lots of Free Activities!
- * All Travel Arrangements (provided by Tico Guide Travel)
- * Airport Exit Fee
- * Tips for all drivers, kitchen staff, housekeeping, tour guides, etc.

Retreat Package Does Not Include:

- * International Airfare to/from Costa Rica from Original Destination (Anywhere from \$450 - \$800)
- * Hotel overnights near the airport before or after retreat if necessary (depending on Flight Schedules)
- * Additional Destinations and Additional Tours/Activities in Costa Rica not included in the package
- * Additional Travel Arrangements and Logistics not related to Group Retreat
- * Bottled Soft drinks and Alcoholic Beverages
- * Personal Expenses

Buenaventura's Triple Bottom Line Approach to Business (People, Planet, Profits)

* **Local Community/Educational Support:**

Buenaventura donates 2.5% of its Net Profit to the Rio Division Local Communities Fund (funds are used to support local elementary schools, local soccer teams, fund initiatives, etc.)

* **Environmental/Wildlife Protection & Preservation:**

Buenaventura donates 2.5% of its Net Profit to the Buenaventura Private Wildlife Refuge and Rainforest Reserve Fund (funds are used for tree planting, protect the 160 acre+ reserve, employ rangers, etc.)



About Buenaventura

Buenaventura is a living dream and a place to inspire others to follow their dreams.

Buenaventura is a private rental destination and event space with an Eco-Adventure Mountain Lodge, River-front Eco-Village, Rainforest Rejuvenation Retreat Wellness Center, and Wilderness Tent Camp Park & Wildlife Private Reserve. Located in a serene and hidden private valley within the greater River Division Valley of Costa Rica.

Buenaventura's 160 acres of mountainous rainforest property are located along the north and south sides of Rio Division, with 40% of the property within the southern border of the Los Santos Forest Reserve, an area north of Buenaventura with over 150,000 acres of protected primary and secondary Tropical Cloud Forests and Humid Rain Forests. Many endangered animals (like Jaguars, Tapirs, Sloths, etc.) and plant species live in this reserve located on the western valleys and foothills of the Talamanca Corridor.

Buenaventura's Pueblo Nuevo Eco-Village is a hidden and secluded river-front village that comes to life with our visitors and group retreats. Set along the banks one of the cleanest rivers in the country (and great for rafting and kayaking with Class 2-5 rapids), this a magical and mystical sacred place where the countryside meets the rainforest.

Buenaventura welcomes small groups & families, couples and individuals seeking a remote, private and isolated destination for eco-adventure activities, rainforest retreats, and to experience Costa Rica's local culture & rural county living.

Nourish yourself with home-grown organic meals, fresh spring mountain water and oxygen, rainforest eco-adventures, simple living comforts and pure serenity for natural relaxation and rejuvenation.

For More Information, please download our VISITORS GUIDE at:
http://www.buenaventuracr.com/visitorsguide/Buenaventura_VisitorsGuide.pdf



DISCOVER COSTA RICA

With Tico Guide Travel

Specializing in Eco-Adventure and Rejuvenation Retreats

Travel Arrangements & Logistics provided by Tico Guide Travel www.ticoguidetravel.com

Tico Guide Travel is Buenaventura's travel partner for Travel Arrangements for Group Retreats to Buenaventura. Tico Guide Travel provides travel services and arrangements for the Group Leader's retreat.

A \$150.00 travel planning & service fee per person is applied to the total Group Retreat Package for each student/individual to process and manage all their travel arrangements, bookings and the below mentioned services by Tico Guide Travel.

A \$22.50 commission is awarded to the Group Leader for each student or individual that the Group Leader recruits for their Business Group Trip to Buenaventura.

Services Include:

- * Research, Reservations and Bookings for Air, Ground Transfers, and Lodging at Buenaventura
- * Reservations and Bookings at Buenaventura (and special arrangements/food requirements, etc.)
- * Spiral Bound Travel-Pacs with Trip Itinerary and Info Sheets for each Student/traveler
- * In-Country Group Coordinators & Facilitators (during ground transfers in San Jose and San Isidro to Buenaventura)
- * Q&A's by email or phone with Dedicated Trip Coordinator at Tico Guide Travel



About Your Host and Travel Planner

Harlow "Salvador" Newton

Tico Guide Travel and Buenaventura are owned and operated by Harlow "Salvador" Newton, a bilingual Costa Rica & Latin America travel and real estate specialist who has spent most of his life living and traveling in Latin America.

Harlow's personal knowledge and insight of Costa Rica and specific destinations in Latin America provides his clients with suggested routes, destinations, lodging recommendations, travel tips, and personal contacts, based on their travel lifestyle and types of activities they're looking to experience.

Since 1998, Harlow has personally traveled, researched and lead groups to Costa Rica and Latin America on over 40 trips, and has provided travel planning and consulting services to dozens of individuals, couples, families and groups. Harlow lives part of the year in Costa Rica hosting groups at Buenaventura and the other part of the year planning trips for his clients and guests from his home in Noe Valley, San Francisco.

Harlow has also provided professional travel consultation to writers for articles appearing in leading travel magazines including Travel + Leisure, participated in a Traveler Survey for National Geographic Traveler, and his travel photography has been published in Outside Traveler Magazine and dozens of travel brochures and websites. Harlow has been invited to speak on Latin America Travel at San Francisco State University and at travel expos and conferences. And most recently, Harlow was featured in 7x7 Magazine's May 2010 Travel Issue as San Francisco's "The Adventurer" traveler.

Harlow's first visions and inspirations towards his dream of creating Buenaventura began in August of 1996, when he was on a two month 'soul-searching' backpacking trip through Mexico and Central America; when he found himself sitting on the backside of a Mayan Temple in Tikal, and while looking out over the Peten jungles of Guatemala... it was at that moment when the Buenaventura Dream was born!

